

A0701 | Individual Assessments

What makes you stand out?

YPI Assessments identify your unique styles of communication, decision making, leadership, and people management. Each identified area includes 20+ Competencies that identify how you naturally respond to situations and areas suggested for development.

Gain a deeper understanding of your ability to effectively relate, communicate, influence and motivate others is a crucial skill in creating successful relationships with clients, colleagues, subordinates, managers, friends, and family members.

When you know how you are wired and respond to situations, you gain more control over your outcomes. You develop a sense of personal knowledge and growth that aids in your ability to influence and navigate your career path.

Gain a deeper understanding of who you are and what drives you. Reveal your potential, identify your strengths, develop your skills and navigate your way to success.

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What are The Individual Assessments?

Individual Assessments identify and detail the strengths and areas for development in individuals. Unlike other assessments, the YPI Independent Assessments are able to measure hard-wired behaviors while excluding environmental factors.

In practice this means that results show who the individual actually is and not what the person thinks he or she needs to be in a given environment. As a result, the report identifies the true strengths and areas for development. This is a powerful tool for pursuing specific life objectives.

What Individual Assessments are available?

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The YPI Individual Assessments have several options available to ensure you have the information you need:

- Sales Assessment
- Management Assessment
- Leadership Assessment
- Customer Service Assessment
- Administrative Assessment
- Team Member Assessment
- Information Technology Assessment
- Project Assessment
- Customer Service Assessment
- Training Assessment

How does the process work?

The YPI Individual Assessments are very easy to use. The online questionnaires take only ten minutes to complete. The results are available within minutes!

Questionnaires are available in over 50 languages.

The reports are customizable – just choose the information that you need.

What are some of the applications?

Some of the most common applications include:

- Leadership Development
- Organization Development
- Communication and Interaction Skills Training
- Sales Training and Sales Management Training
- Customer Service Training
- Coaching



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What can YPI Individual Assessments do for me?

The YPI Individual Assessments will provide you with the map to more successful interactions with others.

You will learn:

- The four main behavioral styles.
- Who you are and how others perceive you.
- How to read other people and better understand them.
- How to adjust your communication style to achieve your goals.

Learn more!

For more information or to receive sample materials, contact us today!

YPI | Assessments™

Reveal your potential, identify your strengths, develop your skills and navigate your way to success

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